

2018 ANNUAL REPORT

Clean Water for Haiti



cleanwaterforhaiti.org



THANK YOU!
LOOK WHAT WE
ACCOMPLISHED TOGETHER

YOUR GIFTS AT WORK

3,033

BIOSAND FILTERS INSTALLED
IN 2018.

THESE FILTERS
ARE PROVIDING CLEAN
WATER **FOR OVER 15,000**
PEOPLE, IN MORE THAN
40 COMMUNITIES EVERY
DAY.

95%

OF OUR FILTERS
ARE STILL IN USE
AFTER THE FIRST YEAR.

75%

ARE STILL USED
AFTER 5 YEARS.

OUR IN-COUNTRY
STAFF TEAM
ALMOST DOUBLED
AFTER HIRING **10**
NEW FULL-TIME
EMPLOYEES.



THAT'S **LONG-TERM**
IMPACT THAT YOU
INVESTED IN.



EMPOWERING.
IMPROVING.
SUSTAINING.

Empowering. Improving. Sustaining. Those are the words that drive us here at Clean Water for Haiti. They're our check-point, the place that we keep coming back to in every decision that we make. Is what we're doing empowering Haitians? Are we constantly trying to do better? In the end, when all is said and done, are we creating sustainable solutions to Haiti's water crisis?

Going into 2018 we were very realistic about what we could accomplish, taking everything from funding, staffing, vehicles, and facilities into consideration. We believe in steady growth, and we know that Clean Water for Haiti needs to be a consistent presence for Haitians to rely on.

While we might have been realistic in our goals last year, perhaps even conservative, 2018 proved to be *the most productive year in Clean Water for Haiti's history with over 3,000 filters installed.*

We were very encouraged by some great funding opportunities, which enabled us to step things up in the filter yard. We were able to hire new staff, give older staff more responsibilities, and purchase another, much needed, delivery truck. All of these things combined allowed us to install more filters than we ever had in a year, which directly translates to more people getting clean water.

Coming into 2019 we set an aggressive goal of installing 4800 filters - 400 per month. We plan to continue growing our staff team, and have just purchased another new delivery truck to add to our fleet. Our new facilities are complete and we can fully direct all of our resources to building and installing filters, and helping provide Haitian families with clean water in their homes.

Thank you for making all of this possible. We won't ever know how many lives have been saved through the work CWH is doing, but we *do* know that there are thousands of people in Haiti that are living healthier lives every year because of the work we're doing together. THANK YOU!

Chris Rolling

Chris Rolling
Executive Director

OUR MISSION STATEMENT

Empowering Haitian families to gain control over their health and the water they consume.



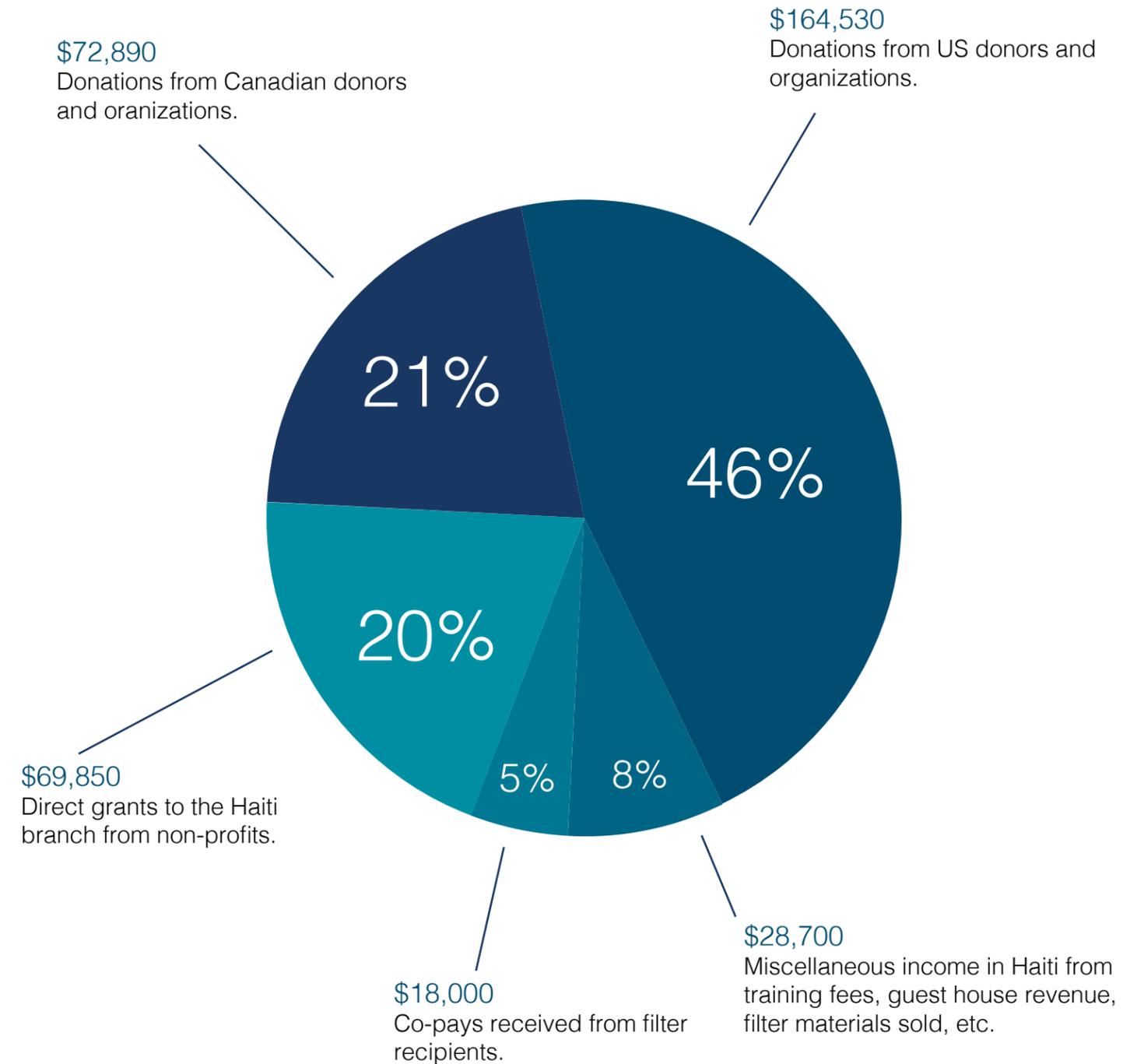
“There is no power for change greater than a community discovering what it cares about.”

~Margaret J. Wheatley



TOTAL REVENUE IN 2018

\$353,970



*All amounts are in US dollars.

HOW WE USED YOUR GIFTS

Clean Water for Haiti Foundation (Haiti) Expenses

Program Expenses	\$52,894
Labor Expenses (in-country staff)	41,479
Vehicle Expenses	42,272
Operations Expenses	54,059
Facilities & Equipment Expenses	5,163
Construction Expenses (Guest House)	10,184
Fundraising Expenses	2,905

Total Haiti Expenses \$208,956

Clean Water for Haiti (US) Expenses

Executive Directors Salary	\$39,360
Office Expenses (supplies, IT, website, etc)	3,786
Professional Fees (bookkeeping & contracts)	1,263
Insurance	853
Fundraising Supplies	363
Supplies for use in Haiti	26,605
Shipping to Haiti	4,335
Travel (fundraising, conferences, Board meetings)	10,533

Total US Expenses \$87,098

CWH Foundation (Canada) Expenses

Administrative Director Salary	\$3,113
Professional Fees (bookkeeping & contracts)	4,743
Insurance*	0
Office & Fundraising Expenses	1,427

Total Canada Expenses \$9,283

Total 2018 Expenses \$305,337

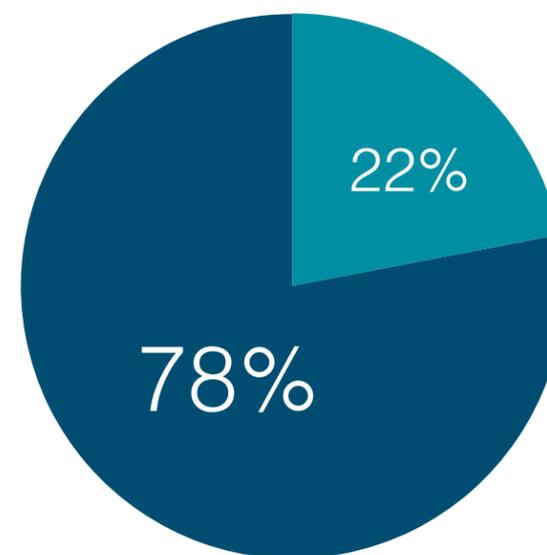
*2 year coverage purchased in 2017, to renew in 2019.

NO DEBT POLICY

Our no debt policy means that we will only make capital purchases as funds are available. The result is that all CWH assets - land, buildings, vehicles, and equipment - are purchased with cash, and we don't carry debt or pay interest with your gifts.

ASSETS AT THE END OF 2018: \$436,868
LIABILITIES: \$0

THE BREAKDOWN



ADMIN EXPENSES

Includes office, fundraising, board travel & development and the Executive Director's salary.

EVERYTHING ELSE

All program, operations, vehicle, labor, tools/equipment and facility expenses.

2018 COST PER FILTER = \$100 USD

95%
OF CLEAN WATER FOR HAITI FILTERS ARE **STILL USED AFTER THE FIRST YEAR**

WHY IT MATTERS

We believe in HABIT CHANGE.

Our filter technicians visit each filter we install 4 times to check that it's working well and to reinforce user education. We keep data on each visit and can use that to adjust our filter production and program as needed.

On average, each filter we install provides clean water for 5-8 people each day. When a family is still using their filter after a year, they've come to rely on it in their day to day lives.

Children who grow up using a filter will know the need for treated water in their own homes, and make that a priority. Their children will see having a filter as a normal thing.

That's **GENERATIONAL CHANGE**, and we think that's something worth investing in.



“Clean Water for Haiti is doing great work by meeting the need for safe drinking water, but also by being a consistent presence that Haitian families can rely on to help meet their need for clean water. I love being on the board for Clean Water for Haiti because I want to be involved in this important work. It has been rewarding participating in the oversight, accountability, and guidance of the organization. It has also been a great way to be more informed about water issues in Haiti and how to sustainability address these issues.”

~Ashley Thomson
CWH US Board President



IMPROVING & SUSTAINING THE WORK OF DOING BETTER

One thing that is a driving force for us at Clean Water for Haiti, is the goal of always doing better - in all areas. Every January, when we flip the calendar, we find ourselves taking stock of the year that has just passed, and asking what we can do to improve. Is there a specific area that needs more attention this year? What's working? What needs some tweaking?

When we work on improving how Clean Water for Haiti works, we always ask if what we're doing is in the best interest of the people of Haiti. Is it helping, rather than causing more dependence? Is what we're doing going to make an impact over the long-term? Are we considering culture and how people truly live?

We want to thank you for helping to make this learning and growing process possible. Without you, and your desire to love people well by providing access to clean water, none of this would be happening. We need you to help continue the work here in Haiti.



*Join us for another
successful year
of providing Haitian
families with clean water,
and changing lives.*



VISIT
OUR WEBSITE

Click on the logo to learn more about what we do at CWH, Vision Trips, our Training School, and how you can get more involved in helping to provide clean water for Haitian families.

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